



KONICA MINOLTA



News Release

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Konica Minolta Honors CPO Ltd. of Santa Clara, Ca. with 2011 Pro-Tech Service Award for Service Excellence

Ramsey, N.J. and Santa Clara, Ca. – March 15, 2011 – Konica Minolta Business Solutions U.S.A., Inc. (Konica Minolta) today announced that **CPO Ltd.** of **Santa Clara, California** has been honored with a 2011 Pro-Tech Service Award, which recognizes those Konica Minolta dealerships that demonstrate the highest commitment to customer support and satisfaction.

“Providing excellent service has become increasingly important in our industry, and Konica Minolta is committed to assuring the highest performance standards across our organization,” said James Ingrassia, Vice President, Solutions Support Division, Konica Minolta Business Solutions U.S.A., Inc. “The Pro-Tech Service Award represents Konica Minolta’s gold standard for service competence and proficiency. There is no higher honor for an authorized Konica Minolta dealer partner and **CPO Ltd.** should be very proud of its achievement.”

A **4-time** Pro-Tech Service Award winner, **CPO Ltd.** headed by **Mike Arnold, President**, is dedicated to delivering professional, reliable service and maximum performance for Konica Minolta’s award-winning lines of digital imaging products. To attain the Pro-Tech standard, each element of **CPO Ltd.’s** operation was evaluated and measured, including its management skills, inventory control systems, technical expertise, dispatch systems, and customer satisfaction ratings.

“The Pro-Tech Service Award is a mark of distinction which we are proud to showcase as it symbolizes our commitment to offering the best business practices in our marketplace,” said **Mark Cooper, Director of Operations, CPO Ltd.** “This award certifies to our customer base that we have the skills, people and systems to keep their Konica Minolta equipment operating at the highest level of productivity. Additionally, it provides our customers another great reason to count on Konica Minolta and **CPO Ltd.** for all of their document management needs.”

About Konica Minolta

Konica Minolta Business Solutions U.S.A., Inc. is a leader in advanced imaging and networking technologies for the desktop to the print shop. For the fourth consecutive year, Konica Minolta was recognized as the [#1 Brand for Customer Loyalty](#) in the MFP Office Copier Market by Brand Keys. BLI has named Konica Minolta 2011 [“Line of the Year”](#) award winner for the company’s award-winning line of bizhub Color and Monochrome Multifunctional Products. For more information, please visit www.CountOnKonicaMinolta.com and follow Konica Minolta on [Facebook](#), [YouTube](#), and [Twitter](#).

About CPO Ltd.

CPO Ltd. is a privately-held company and leading supplier of document imaging products and solutions

to companies, government agencies, schools and universities in the San Francisco Bay area. CPO Ltd is an authorized distributor of Konica Minolta and Sharp products. Founded in 1981, CPO Ltd is the oldest privately-held office product provider in the Silicon Valley and has been recognized over the years for excellent and personalized customer service. From its early days of focusing on national and international sales of remanufactured high-volume copier/duplicators, the company developed into an Independent Service Organization providing sales, service, rentals and supplies on high-volume equipment. CPO Ltd has further expanded over the years to include a wide array of cutting edge technology hardware, software solutions and network support services. CPO Ltd. offers a number of workshops and seminars on office equipment, print management, and additional topics aimed at saving businesses and institutions on their document generation cost. The firm also offers a unique "Love It or Leave It" program which provides risk-free ownership and service of office equipment. CPO Ltd. maintains headquarters at 2901 Tasman Drive, Suite 112 in Santa Clara, Ca. CPO Ltd is a member of the Silicon Valley Chamber of Commerce, the Business Technology Association, the Better Business Bureau

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